

RTD SPIRITS - PRIVATE LABEL

PRICING SUMMARY

ITEM	DESCRIPTION	ESTIMATE	750 ml BOTTLE
BULK SPIRITS	Price of bulk spirits varies based on type, origin and proof. The final selected spirit, blend type, ABV % or final proof will adjust the final bottle cost.	Estimate \$10 per gallon (80-90 proof)for basic (vodka, gin, rum). 2 yr. Whiskey \$25 gallon average (90 proof). RTD target proof, (ABV 20%-35%)	\$1.00 -\$3.00 RTD
PROCESING	Includes cross filtering, proofing, master blending, custom flavor profile, barrel Processing , 2x distilled smooth. Additional fees may apply per gallon for advanced processing if necessary and final processing.	This price will be determined upon final formulation per SKU and conversion calculation. Estimate processing per gallon \$1.00 gallon.	\$.20 per btl
PACKAGING	Bottle 750ml size, standard bottle, premium glass, screw cap or bar-top, and non-printed carton.	Packaging estimate for bottle style #. 750ml Bar-Top Neck = \$19.50 case (12/pk).	\$.90-\$3.00 btl
BOTTLING	Bottling line, metered, label application, case set-up & label. Compliant with USA Federal and International regulations for export.	Estimate bottling charges to run \$16-\$25 per case (approx. 1.50 per 750ml/bottle). Bottling fees vary by volume, min daily runs, and bottling line.	\$1.50 btl
SET-UP/ BOTTLING	Bottle set-up, tooling and one change over. Small run fee may apply. Includes +/- variance 3%	Bottling Set-Up Test Run- \$125 Change over fees \$200.	
SET-UP/ SPIRITS	DBA & COLA Label Approval Registration, Flavor profile formulation, federal registration and approval TTB	DBA-One time fee \$200 , COLA - Fee per label approval,\$300.	

RTD - PRICE PER BOTTLE STARTING

\$3.60

RTD- PROGRAM DETAILS

Min Run - MOQ	<p><u>RTD MOQ -750ml:</u> 500-600/ 12pk cases per SKU (approx. 1,200 gallons) on the Hand Craft Line or 1,500/12pk cases per day on the high speed line(approx. 3,600 gal).</p> <p><u>RTD MOQ -375ml:</u> 3000/24pk cases (approx. 3,800 gallons). 200mls & 375mls only run on the high speed line. Can split two SKU's if bottles are the same, changeover fee would apply.</p>	<p><u>In-house Formulation:</u> Includes custom taste profile, R&D, materials, flavors, lab analysis, formulation, and blending. This can range \$2,000-\$5,000 per SKU plus cost of additives. Subsequent runs decrease \$1,000-\$3,000. In house flavor profiles \$500.</p> <p><u>Client Formulation:</u> Client provides flavor profile, and/or additives. We provide blending and TTB Formula Approval. Includes test run, samples, labs, analysis and blending per client instructions. Estimate about \$1,000 per SKU/flower.</p>	Formulation
Production Time	<p>Full brand development 2-3 months. Custom Formulation add 30-60 days. Bottling Schedule after COLA & all packaging received 1-6 months, based on volume and bottling facility.</p>	<p>Company or Client provides brand development, label art, logo or label design. Separate pricing applies for in-house creative work.</p>	Brand Development
Pricing	<p>Pricing and availability is subject to change based on final project, cost estimate, materials, and supply. Formal estimates good for 30 days. Variance- Final proof gallons based upon barrel volume and proof upon emptying. Total barrel volume or proof may vary +/- 3%.</p>	<p>Company generally provides packaging material. Bottle, Cap, Closure, Label and Case Carton Art. Company will provide case carton and printed label per customers approved art. Price does not include sales tax, material handling or cost of freight shipping.</p>	Supplies & Material
Other Fees	<p>Other fees may include TTB Label Approval, TTB Formula Approval, DBA Permit, Excise Tax, State Tax, Master Distiller services, Lab Analysis, COA, FDA ingredient approval, GRAS, Material Shipping Handling & Freight Cost.</p>	<p>RTD Spirits -Per proof gallon @ 20% -35% ABV. Prepared for bulk shipment and/or export as required. Containers include, barrel, totes or tanks. Additional processing, filling and/or set-up fees maybe be added.</p>	Bulk Spirits
Terms	<p>Custom bottling requires payment in full and due upon invoice receipt. Projects are billed in two parts Pre-launch & Production.</p>	<p>Company provides printed bottle labels per bottling specifications. Bottle imprinting also available.</p>	Bottle Labels